

**ANNUAL REPORT** 2017-2018

#### BOARD OF DIRECTORS

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Lorna E. Brown-Burton

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Claire Blake Amanda Wysocki Kai Zaragoza

## LETTER FROM THE BOARD CHAIR AND CEO

This year in Girl Scouts brought out the Go-getter, Innovator, Risk-taker and Leader in all of us—our girls, our volunteers, our staff team and our supporters. We enjoyed many wonderful successes and weathered our share of challenges too—all of which will only serve to strengthen our foundation as the premier leadership organization for girls.

Among the highlights of the year was the move to our new Administrative Headquarters in Lake Worth. This move was years in the making and marked the first time that our staff has been housed in a single location. We celebrated the move with an amazing grand opening and have hosted many meetings, trainings and programs on site during our first year of operation.

Our commitment to revitalizing outdoor programming and education came to life this year, and we welcomed more Girl Scouts on our properties and in programs with our partners than we have in almost a decade. We met hundreds of first time visitors to Camp during our NU2U sessions and We Heart Welaka. Local Girl Scouts snorkeled with scientists, held Water Wars, and studied animal habitats and behavior. Girls and adults alike loved the expanded program offerings and have already told us they want even more.

After solid membership growth last year, this was an area of challenge for us this year. Hurricane Irma made landfall during prime recruitment season and despite our best efforts to recover, we saw girl membership decline ten percent. We are working diligently and strategically to reverse this trend over the next few years and be strongly positioned for growth well into the future.

Despite membership challenges, the community proved once again that Girl Scouts and Girl Scout Cookies are an irresistible combination. We set a new Council record when we surpassed 1.6 million boxes sold—and troop proceeds topped \$1.1 million. Cookies for the Military also exceeded all expectations, with more than 65,000 boxes donated.

None of this would be possible without the unwavering commitment of our most powerful and valuable resource—our volunteers. The collective impact that you have on the lives of girls each and every day cannot be easily measured, but is greatly appreciated and admired. And to our Girl Scout families—a heartfelt thank you for trusting us to help shape your girls and for giving us a front row seat to everything amazing they will become.

Sincerely,

Brown - Buston

Lorna Brown-Burton, Board Chair

June y. Johnson

CONFIDENC

Lisa Y. Johnson, Chief Executive Officer



## **BUILDING OUR HOME**

In January 2015, after extensive research and careful consideration, the Girl Scouts of Southeast Florida Long Range Property Planning Task Group made several recommendations regarding Council properties. These recommendations were accepted by our Board of Directors in February 2015 and presented to our membership at the April 2015 Annual Council Meeting. One of the key elements of the plan was the consolidation of offices to one centrally located Girl Scouts of Southeast Florida Administrative Headquarters.

After many months of looking, we ultimately purchased a building in Lake Worth in May 2017 that met all of our requirements in terms of size, age, geographic location and accessibility to a major highway. We spent six months renovating the space to make it a home that can truly represent GSSEF and provide one office for our team. The work was completed in December 2017.

On January 2, 2018, our staff officially moved into the new GSSEF Administrative Headquarters, and on February 17, 2018 we held a ribbon cutting and grand opening celebration for our members and the community. With our staff and volunteers working hand in hand, we are excited to be in a place that will allow us to make history together—serving more girls, engaging more adults, raising more money, and making the world a better place.

# Grand Opening

COURAGE

GSSEF

CONFIDENCE

CHARACTER

Commission and

of southward finish

## STATEMENT OF ACTIVITIES

for the years ended September 30, 2018 and 2017

	2018	2017
Public Support and Revenues		
Public Support		
Contributions (Individual, Corporate & Foundation Gifts)	\$ 285,485	
United Way Campaigns	14,917	
Government Grants	82,383	
Special Events Revenues	77,933	L 57,249
Total Public Support	460,716	5 515,279
Program-Related Revenues		
Program-Related Services		
Product Sales	5,878,189	5,726,056
Cost of Sales	(2,065,433	L) (1,932,529)
Net Product Sales	3,812,758	3 3,793,527
Program Fees	340,985	5 313,090
Merchandise Sales		
Gross Receipts	310,735	5 282,857
Direct Costs	(179,876	5) (150,321)
Net Merchandise Sales	130,859	9 132,536
Total Program-Related Revenues	4,284,602	4,239,153
Other Revenues		
Interest and Dividends	62,553	L 56,079
Realized Gain/(Loss) on Investments	102,156	
Unrealized Gain/(Loss) on Investments	35,207	
Rental Income	(	) 10,704
Gain/(Loss) on Disposal of Assets	(13,285	5) 3,018,062
Miscellaneous Income	93,143	
Total Other Revenues	279,772	2 3,346,270
TOTAL REVENUE	5,025,090	) 8,100,702
xpenses		
Program Services	3,946,554	43,855,431
Supporting Services		
Management and General	456,142	413,495
Fundraising	401,162	2 447,708
Total Supporting Services	857,304	4 861,203
TOTAL EXPENSES	4,803,858	4,716,634
Change in Net Assets	221,232	2 3,384,068
let Assets at Beginning of Year	9,028,153	3 5,644,085
let Assets at End of Year	\$ 9,249,385	5 \$ 9,028,153

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#### **HELPING G.I.R.L.S**

We know that not all girls have the means to join Girl Scouts, but those families have the same dreams and aspirations for their daughters that we all do. Girl Scouts of Southeast Florida is committed to securing the necessary funding Girl Scouts needs to provide the type of leadership experience and life skills that girls in our community need and deserve. In 2017-2018, Girl Scouts of Southeast Florida awarded \$79,193 in Financial Assistance.

**GO-GETTER** 

l'm a **Go-getter** 

because when I

set my mind to do something,

I keep on going

at it until I get it.

## WHY GIRL SCOUTS?

Simply put, Girl Scouting works. It is the best experience for girls in the world because it is girlled. Girl Scouts of Southeast Florida is more committed than ever to ensuring that girls take their rightful place as leaders in their communities, their country, and the world. For us, girls are not an afterthought. Everything we do is designed with girls, by girls, and for girls. We are girl experts, and we work every day to help girls develop courage, confidence, and character so that they will make the world a better place.

Offering hands-on, girl-led, girl-centered learning in STEM, the outdoors and entrepreneurship, and providing girls with the opportunity to develop invaluable life skills, Girl Scouts helps all girls take the lead early and often. The inclusive, all-female environment of a Girl Scout troop creates a safe space where girls can try new things, develop a range of skills, take on leadership roles, and just be themselves.

9,565 Total number of girls

2,60**NEW** Girls

4,666 Total number of adults

3,275 **NEW** Adults

MARTIN

**MEMBERSHIP BY COUNTY** •

**837** Troops participated in **Girl Scouts during** the 2017-2018 membership year

**181** New leaders joined GSSEF in the 2017-2018 membership year

Achieved of our girl membership goal of **11,000** 

Achieved of our adult membership goal of **5,200** 

**BROWARD 4,877** girls • **1,972** volunteers PALM BEACH 2,852 girls • 1,051 volunteers

**ST. LUCIE INDIAN RIVER** OKEECHOBEE 1,088 girls • 299 volunteers **209** girls • **79** volunteers

**59** girls • **19** volunteers

#### **Looker: A New Data Analytics Tool Launched**

**480** girls • **183** volunteers

With the goal of providing more effective support to Council staff and Service Unit volunteers, access to Looker, a new online membership reporting tool was introduced in the summer of 2018. Looker replaced previous systems for sharing Service Unit and Troop information, allowing volunteers to take advantage of having the information when it is needed in near real-time instead of receiving emailed reports from GSUSA.



I'm an Innovator because I like to bink outside the think outside the box when it comes box when it comes to school work and things to do with things and with things to do with things and with things other girls. helping other girls

## **RECOGNIZING OUR VOLUNTEERS**

Our volunteers introduce girls to new experiences that show them they're capable of more than they ever imagined. They lead by example, being a mentor, cheerleader and role model for girls throughout their time as a Girl Scout. They help bring out the G.I.R.L. (Go-getter, Innovator, Risk-taker and Leader) in every girl, and find it in themselves along the way. Volunteers help prepare girls for a lifetime of leadership and are the mentors they need along the way.







what

Scout mission – to make the world a better place. Each years, hundreds of troops and thousands of girls embrace what is means to be a G.I.R.L. and use that power to make a difference in their local community.

**Giving Back Through Community Service** 

Community service is one of the core elements of the Girl

**11** Thanks Badge

Honor Pin



64,673 Total Number of Community Service Hours

### **Cozy Feets and Covered Seats**

In the month of October 2017, Service Units, Troops and individual girls collected new socks, underwear and diapers that were donated to various local organizations. A total of **5,828** items were collected by **965** girls.





#### Drive the Food

In partnership with Living Hungry on April 28, 2018, more than **2,000** Girl Scouts picked up just over **28,000** boxes of food from two distribution

locations in Palm Beach and Broward counties. Girls distributed boxes of non-perishable food to food insecure schools, afterschool programs, senior centers, churches and food banks throughout our six county area. It was as far reaching as Venezuela.

"This year the girls really enjoyed Food Packing for Haiti. They had their own table and were experienced from doing the event the year before. They packed a LOT of meals and were very proud of their efforts." – Troop 20320

Thomko Roda



Thanks Badge II



Volunteer of Excellence





**367 TOTAL** Adult Recognition Awards Given



## ľm a **Risk-taker** because I like to try new things even if I'm scared to do it at first. Some of my favorite things to do are skateboarding and archery. Bailey

## LEARNING IS FUN THE GIRL SCOUT WAY





**495** Participants



## **190** Participants

## 2,013 Participants









#### #BeHealthful

Held October 14, 2017 in 2 locations: Coral Springs Charter School and Palm Beach Children's Hospital. Girls interacted with health care experts to learn more about making healthy food choices, exercise, mental health and more in fun and educational badge earning programs.

#### Movie Mania

Held November 21, 2017 at Cinepolis Movie Theater in Deerfield Beach. Girls enjoyed a heroic night making new friends and enjoying a variety of movies. Girl Scouts came together in support of the Veteran's Coalition by donating socks, toiletries, large print puzzle books and decks of cards, and other items for our veterans in need.

#### Cookie Luau

Held January 13, 2018 in Juno Beach and Dania Beach. Girls tasted all 8 cookie varieties, brainstormed marketing ideas and learned about financial literacy and goal setting to create a successful cookie sale.

### Mall Madness

Held February 24, 2018 at the Pembroke Lakes Mall. Girl participated in a variety of activities including self defense, a scavenger hunt and STEM activities like robotics and slime making. Attendees also participated in three service projects. Over 250 backpacks were collected for the Marjory Stoneman Douglas backpack drive. Additionally, attendees signed a banner of support for the students and faculty of the school. Girls made cards for the elderly and stuffed animals were donated for use in shoe boxes for Operation Christmas Child.

#### Journey in a Day – It's Your Planet, Love It

Held April 21-22, 2018 at Camp Nocatee. This sold out program allowed participants to earn an entire Journey in one day! Girls completed the It's Your Planet, Love It Journey series where they learned about environmental topics such as clean water and air, noise pollution, global warming, soil contamination and agricultural processes. New for 2018, 39 Cadette Girl Scouts spent the night and worked to mentor younger girls the following day to earn their Leader in Action award.

### Fall into Girl Scouting

Held September 22, 2018 at the GSSEF Headquarters. At this *all things Girl Scout* program, girls sang songs, made SWAPS, learned about Juliette Gordon Low and Girl Scout History. A sold out crowd also learned about leadership and the Girl Scout Bronze, Silver and Gold Awards and older girl travel opportunities like Destinations, plus got a taste of the yummy treats from the Fall Product Sale Program.



I'm a **Leader** because I've taken on many leadership opsitions at school positions at school especially when it comes to group projects. I keep projects. I keep projects. I keep ine and make sure line and make sure we all have a part in being successful.

## **REVITALIZATION OF OUTDOOR PROGRAMMING**

Last year, Girl Scouts of Southeast Florida made a commitment to the revitalization of our outdoor program offerings. Research shows that when girls spend quality time outdoors and increase their exposure to nature, they thrive physically, emotionally, and intellectually. With two beautiful camp properties and lots of green and blue space in our geography, we created a number of new programs to get girls outdoors.











#### **NEW This Year:**

Girls got to explore our beautiful blue waters when we partnered with the Coral Restoration Foundation for Snorkeling with Scientists.

At SCAT – Sleuthing Critters and Tracks, girls got to learn about the behavior and habits of animals at camp by studying what they leave behind.

Camp Welaka fans got to spend the day learning about what makes that camp property special during We Heart Welaka.

Girls and adults who were camping novices benefitted from camping with the pros at NU2U.

Welaka Wibit Water Wars welcomed girls to Camp Welaka for a day of wet, water activities with the opportunity to tryout the brand new Wibit floating obstacle course.

Seventy-nine volunteers got Troop Camp Trained this year. The TCT course was revised in the summer of 2018 by a group of volunteers and TCT Trainers. The first revised class was conducted September 29, 2018 with positive reviews.







733

Participants at 14 outdoor programs

# 2,847

Participants went Troop Camping and attended Camporees

# 3,502

Participants attended programs and trainings on GSSEF properties

# 4,313

Participants enjoyed the outdoors with GSSEF

GIRL SCOUTS



## CONGRATULATIONS TO THE GOLD AWARD GIRL SCOUT CLASS OF 2018

Earned by just 6 percent of Girl Scouts annually, the Gold Award is a prestigious honor that requires girls to demonstrate their leadership skills by tackling a community or global issue and developing a plan for long-term sustainability. Gold Award Girl Scouts transform an idea and vision for change into an actionable plan with measurable, sustainable and far-reaching impact at the local, national, and global levels and leave an indelible mark on communities across the world.

EMILEE BLUM Troop 40404 Building Pavilion Safety

SAMANTHA BOLDUC Troop 10885 Buzzing Away

MARIE BROOKS Troop 10424 Bee Mindful

EDYMAR COLON-CLASS Troop 40098 Edymar's Outdoor Guide to Family Unity

MARISSA GAILITIS Troop 10451 Growing Smarter

KEELIE HANLEY Individually registered member Spread the Love of Reading

**RILEIGH HANLEY** Individually registered member *Digging for Gold Volleyball Camp*  KATHERINE HAYNICK Troop 10115 Katie's Quilts

ALLISON JIMENEZ Troop 10424 Eradicating the Air Potato

ASHLEY KLEMENT Troop 10425 Ashley's Chemo Care Package

SKYLAR LADD Troop 20140 Raise Awareness About Blood Cancer

**CASEY MANGINI** Troop 20100 *Cubbies for Cancer* 

**JILLIAN MELORO** Troop 10424 Write Your Heart Out

BRIANA NG Troop 10268 To The Light Of Our Lives ALEXANDRIA PIZZINO Troop 20589 A Splash of Safety

**EMILY POLLIO** Troop 10424 The Umbrella Project

EMILY PUIA Individually registered member Learning For All

EMILY SMITH Troop 30420 R.E.A.C.H For the Stars

CATEY WOOTEN-PAULHAMUS Troop 41133 Nocturnal Neighborhood

# 19

girls completed the Girl Scout Gold Award representing over **1,750** hours of service

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# 109

girls completed the Girl Scout Silver Award representing **5,500** hours of service

# 155

girls completed the Girl Scout Bronze Award representing **3,100** hours of service MARISSA GAILITIS Advisor: Sophie Gutierrez Troop: 10451 Hometown: Fort Lauderdale Service Unit: Sunny River Project Title: Growing Smarter

### A Closer Look at A Gold Award Project

GIRL SCOUT

Marissa's project was creating a sustainable structure, as an educational tool, teaching generations of students about hydrobiology and the many benefits of Aquaponics. Marissa built a sustainable Aquaponics unit that she donated to her high school which has already incorporated it into their science curriculum. Aquaponics is a water-based biological ecosystem that incorporates both plants and fish with a frame, pump and pipe system that allows plants to grow in the circulating fish water. The unit is selfsufficient, produce is organic, and it provides more food per square foot than any other farming method. Marissa also worked with the Technology Student Association, who are using it to conduct water-based agriculture research. Marissa is currently a freshman at Cornell University.

## A RECORD SETTING COOKIE SALE

The 2018 Cookie Sale was a record setting year. More than **6,300 girls** sold a **whopping 1,609,980** boxes of Girl Scout Cookies earning more than **\$1.17 million dollars** in proceeds. This is the largest quantity of cookies ever sold at Girl Scouts of Southeast Florida and a **1.5% increase** from last year! Girls then turned those dollars into amazing experiences, once in a lifetime trips and fun-filled troop adventures. Many of them also reinvested what they earned right back into their local community. Troop 10409 went shopping at Winn Dixie with a portion of their cookie profits and they donated the food to Plantation United Methodist's Food Pantry, as a gesture of gratitude for the church allowing them to hold their troop meetings at their facility for free. Troop 20592 used the bulk of their cookie sale proceeds to purchase **new bedding** for all **24 children** living in the cottages at Place of Hope in Palm Beach Gardens. They also purchased the contents of **12 Blessings Bags** which contain shampoo, conditioner, body wash, toothbrush and toothpaste, shower puff, a blanket and a book. These bags are assembled at Place of Hope and given to children entering the foster system.

#### Extreme Team Members

Dalia Abed Allison Albrecht Nina Altobelli Ella Ambrose Sophie Anderson Danica Arce Hailey Arrington Cylise Ault Karina Ault Niyah Austin Isabella Avallone **Emily Aycock** Ashley Backus Ashley Bebee Jordyn Beeten Andreia Beleair Sara Bilaud Alexis Billeci Havdn Bonner **Hailey Bonness** Angelica Boyette Madilyn Brackett Jessica Brewer Megan Britt Zoie Broecker Jayna Brunner Alycia Burchfield Kailey Byerly **Giulia Campos Gracie Canedy** Julia Carranza Estella Carroll-Ruiz Amber Casey Ashley Casey Naeemah Cerizier Isabella Chenet Casey Clarkson **Cireh Collins Riley Connors** Camilla Dadufalza Kate Dahlmeier Jennifer Daks Alycia Daley Hailey Daniels Antonia Dantuono-Regalbuto Sarah Davis Isabella Deforge

**Keira Delaney** Kayleigh Delapena Grace Depalma Hannah Dickinson Grace Dix Veronica Dockum Kayleigh Eisenman Emma Espinal **Caitlyn Evans** Elizabeth Farmer Asha Farrelly Jozcelyn Figueroa Isabella Figueroa Isabella Fiorio Isabella Fontecchio Sophia Fox Mya Fronte Kayla Frowd Amber Fuller Kyleigh Gardner Alisha Garnsey Emilia Giuliani **Bailev** Given **Riley Goldmann** Katherine Gould Jackalyn Gowin Saya Greason Gianna Greco Callie Green **Kaelyn Hampton Krystal Hampton Bailev Hanlon** Kaitlynn Hatch Hannah Hawood Paige Hazera Raegan Hearn Leann Helpling Gabriella Hidalgo Aleah Hilliard Jayana Hodgson Julia Hofacker Ella Howell Destynie Huynh Summer Irwin Adela Jacenko Genesis Jackson Alexzandria Jalik

Kassia Janocsko Ja'kivah Jefferson Eileanor Johnson Jenna Johnstone **Courtney Jones** Anissa Jones Katelyn Kelley Kristin Khachadourian Amanda Kopelman Mary Kostelnik **Evelyn Kostelnik** Inari Larios Margarita Laufer Angelina Lauro Marlie Leonard Ember Lloyd Isabella Lombardo Madeline Manna Jordynn Mansell Paola Marquez Vivian Marsiello Sarah Martin Kvra Mavnard Hailey Mccullough Kaylee Mcginnis Brandy Mcgrogan Hailey Mckeel Horbach Shylei Mckillip Megan McLaughlin Courtney McMillan Chelcy McNally Arianna Merritt Alyssa Migliorino Krista Mikulec Kayla Mitchell Makyah Mixon Elizabeth Moreno **Emily Morgan** Mia Morningstar Annabella Morse Addison Murphy Ashlynne Murray Alyssa Natter Kayla Neil Zoe Nichelson Skilyn Nieves **Shailey Nieves** 

Serenity Nieves Gabriella Niosi Anabelle Noguera Ella Occhiogrosso Jaedyn Oren Tiani Ortiz Angel Owen Jayla Owens Molly Patrick Deja Patterson **Grace Patton** Alvson Pavlica Tatiana Pedroso-Valencia **Gracie Pellegrino** Casey Perry **Brianna Pettipas Chrystal Pico** Mia Pignatone Skylar Quillen **Phoenix Rafael Peyton Raub Tiana Raymond** Paitvn Resko Lily Rice Shelby Riker Madison Rocker Kiara Rodriguez Ciera Rosado **Gabrielle Rose** Danielle Roth Sophia Rutigliano Giana Rutigliano Tatiana Ryans **Emily Saint-Hilaire** Linda Saraniti Elise Schaub **Elizabeth Schmidt** Leia Schreiber Samantha Schultz Aeden Schultz Marisol Scott Faith Scott Marysue Scott **Cadence Shore** Ayla Singer **Bre Ann Singleton** Lisi Sinkoe

Lilah Sirvan Leilani Smalley Joselyn Smeal Brooke Smith **Madeline Sparks** Kelly Speak **Kendall Spears** Adrianna Spotts Sophie Spragg Lyndi Stettner Madison Susman Victoria Terrazas Emma Thomson Hannah Thovtrup Sabrina Torella Brianna Toth **Caitlyn Tripician** Madalynn Tuck Elaina Turner Leah Vanbommel **Genevieve Vancamp** Sarah Veller Jamilynn Vernati Heidi Maria Victoria Ivyanna Wallace Emma Walsh **Kayley Watkins** Leah Way **Rachel Weiss** Hailey West Samantha White Addison White Katie Wichert Kaitlynn Williams Jazlynn Williams Lydia Williams Autumn Wilson Abbigale Wilson Jordan Winick Camryn Wisdom Charlotte Wisnioski Launa Woods **Kaydence Wright** Kiera Wylie Amanda Wysocki Jazmyne Yarnold-Mattei Sarah Young



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#### Taking It to the Extreme

The cookie sellers set lofty goals, and through the skills they learned during the 2018 Girl Scout Cookie Sale Program, became members of the Extreme Team. To qualify to be a member, a girl must sell a minimum of 1,000 boxes of Girl Scout Cookies. This year, a record setting 235 girls sold 334,178 boxes of cookies!

Skilyn N. from Troop #20699 sold 4,056 boxes of cookies in 2018!

from Troop #10708 sold 4,216 boxes of cookies in 2018!

1

samoas

Amanda K.

from Troop #10442 sold 5.553 boxes

of cookies in 2018!

girl scout

thin mints.

NET WT 90Z(255g)

Saya G.





## **GRANT HIGHLIGHTS**

#### Lawrence A. Sanders Foundation

Given primarily to organizations involved with education and human services and some funding for the arts, the Lawrence A. Sanders Foundation has been generously supporting Girl Scouts of Southeast Florida for 17 years. Their support for GSSEF exceeds \$192,000, all to help continue our very important mission as the premiere leadership organization for girls building courage, confidence, and character, who make the world a better place. Girl Scouts of Southeast Florida is so grateful for the ongoing support of the Lawrence A. Sanders Foundation.

#### Broward Sheriff's Office Law **Enforcement Trust Fund**

Girl Scouts of Southeast Florida's Get Real! Program is a 30-week in-school program for at-risk girls at Lauderdale Lakes Middle School. Funding from the Broward Sheriff's Office Law Enforcement Trust Fund provided 50 girls the opportunity to participate in the program. This comprehensive program promotes literacy, character-building, self-esteem, and good decision making, with an emphasis on community service. Students, parents and teachers reported positive improvements in the students' lives and relational skills, engagement in school activities, and attitude toward school. Some remarkable comments include: "I learned how to get along with others," "... that we should care and protect others even if we don't know them," "I also learned that meeting new people isn't always a bad thing," and "I learned self-esteem."

> Life is hard Times are getting Hand, But you've

scruwed it all

Blessed

In support of the program, parents stated: "It helped her stay focused more," "It helped her gain more confidence and focus more on her goals," "Helped with things

at home," and "She has been stronger ever since she more happy. her favorite

## **RAISING FUNDS TO** SUPPORT GIRLS



February 24, 2018 The Beach Club-Palm Beach Gave 6 awards in

the areas in STEM, Entrepreneurship &

Financial Literacy, Healthy Living & Life Skills, **Outdoor & Environmental Leadership, Young** Philanthropist, and Lifetime Achievement in Philanthropy

\$148,745 Raised



April 7, 8, 14, 2018 TY Park in Hollywood, Okeeheelee Park in West Palm Beach and Halpatiokee Regional Park in Stuart Over 700 participants

\$40,323

## Cirl Scouts Lead the Way

Held twice in the 2017-2018 membership year due to Hurricane Irma

October, 17, 2017 & September 26, 2018 Signature Grand, Davie 295 total attendees at 2 events

Each event honored 3 inspirational women in Broward County who are role models for today's girls

\$54,320 Total raised at 2 events

## GIRL SCOUTS LEAD THE WAY

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\*

2017 Girl Scouts Lead the Way honorees Janet Wincko from City Furniture Penny Shaffer from Florida Blue Juliet Murphy Roulhac from Florida Power & Light Co.

I

2018 Girl Scouts Lead the Way honorees Michelle Martinez Reyes from Greenspoon Marder LLP Maureen Shea from Right Management - Florida/Caribbean Chief Sonia Quinones from the Hallandale Police Department

MAUREEN

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## THANK YOU TO OUR DONORS

A very special thank you to everyone who generously supported Girl Scouts of Southeast Florida in 2017-2018. Your financial investments are integral to our success.

#### \$25,000 -

Children's Services Council of St. Lucie County **Duffy's Foundation** Publix Super Markets Charities, Inc. \$10,000 - \$24,99 Broward County Sheriff's Office Hobe Sound Community Chest, Inc. Lawrence A. Sanders Foundation, Inc. Ms. Donna Mulholland Palm Beach County Sheriff's Office Panera Bread/Covelli Enterprises Rudolph & Associates State of Florida-Department of Education Ultimate Software Group \$5,000 - \$9,999 **Baptist Health South Florida** Charles D. Bert Fund of the Community Foundation of Broward Karen and Tom Deitz Florida Power & Light Honda Classic - Children's Healthcare Charity J.M. Rubin Foundation, Inc. **PNC Financial Services Group** Mrs. Lois Pope Town of Palm Beach United Way, Inc. **Truly Nolen** UBS Financial Services, Inc. \$2,500 - \$4,999 Anonymous **City Furniture** Delray Awning, Inc. Ms. Geri Emmett 😳 Graciela Valdes Fine Art Photography Greenspoon Marder Illustrated Properties Charities, Inc. John Gordon Bull Fund of the Community Foundation of Broward LaCroix Sparkling Water, Inc. Linda Strutt Consulting, Inc. 📀 Carlos and Renee Morrison **Ocean Printers** Dr. Penny Shaffer 📀 \$1,000 - \$2,499 American Express Foundation Anonymous Ms. Kristina Bruni 😳 **Carpenter Contractors of America** Ms. Jennifer D. Chaney **Rebecca and Randall Doane** Doane & Doane, P.A. Ms. Tami Donnally 📀 Mr. Jeffrey Fisher Glidden Spina + Partners Ms. Suzi Goldsmith Greenacres Christian Academy Ms. Laureen Hunter John & Nellie Bastien Memorial Foundation Lisa and Wayne Johnson 📀 Jupiter-Tequesta Rotary Foundation, Inc. Kiwanis Club of Riviera Beach Foundation. Inc. Kiwanis Club of West Palm Beach The Law Offices of David Ben Israel, Inc.

Macy's Pembroke Lakes Mall - MyStylist@Macy's Apryl Errico Maria Mendelsohn LLC Nothing Bundt Cakes Nozzle Nolen Pest Solutions Sara and Bill Nunez Liz and William Penland Ms. Nancy Proffitt 📀 Quantum Foundation, Inc. Judi and Ray Richards Ms. Sally Rosen Seacoast Bank Mr. Chuck Shaffer 😳 Virginia and Perry Spencer Ms. Kate Stengle Ms. Lori Ebinger Sullivan 📀 Tri Star Service Unit Ofelia Utset and Tom Kodadek 😔 Walmart Foundation Whole Foods Bank of America Ms. Lorna Brown-Burton 😳 Chipotle Mexican Grill **Cigna Foundation** Ms. Shauna Coolican **Coral Springs Community Chest** Mr. Jason Emmett Sarah and Alex Emmett 📀 Ms. Mary Gavin Francisco and Suzanne Gil HDS Foundation, Inc. Kathleen and David Hillman Jim Cioffi, P.A. Dr. Todd Kazdan Ms. Jeanine Keating Ms. Sally Kimball Kumon Math & Reading Centers Mr. Jack Lansing Veronica and Jodie Lewis Mr. Allen Mann Ms. Regina Mullen NextEra Energy Ms. Elizabeth Pearce PPG Industries, Inc. **Republic National Distributing Co** Mr. Ian Ruddle Maureen and Thomas Shea Ms. Betsey Serak Stehm Ms. MaryAnn Stetson 📀 Strictly Tech Ms. Beverly Turner Moore Valley National Bank Ms. Debbie Wysocki 😳 \$100 - \$499 A-1 Moving & Storage Aetna Foundation, Inc. Ms. Sandra Allen Ms. Nancy Amato AmazonSmile Foundation Anonymous Anthony's Coal Fired Pizza

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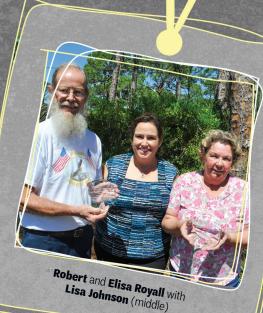
## LIFETIME ACHIEVEMENT AWARD

Girl Scouts has a long and proud tradition of volunteer service; individuals who volunteer in dozens of capacities influencing the lives of thousands of girls each year.

Inspired by these volunteers, Girl Scouts of Southeast Florida introduced a new award in 2014 — the Lifetime Achievement Award. Its purpose is to recognize individuals who have made extraordinary contributions to the Girl Scout mission through consistent and far-reaching acts of volunteerism that has resulted in strengthening of the organization.

These extraordinary individual volunteers give, and give and give to the Girl Scouts - not hundreds of hours, but thousands of them. Not one group of girls—dozens and even hundreds of

them. Not even a few years of consistent service, but decades of them. These individuals have given the Girl Scouts a lifetime, and Southeast Florida Girl Scouts are the beneficiaries of their tireless and unyielding commitment.



Congratulations to **Robert** and **Elisa Royall,** the 2018 Lifetime Achievement Award recipients!

MECILAR

## **IN MEMORIAM**



**Gina Rose Montalto** was an extraordinary person; her smile lit up a room, her laughter was infectious and her warm heart invited new friends wherever she went. With a kind and generous spirit, Gina always lent a helping hand, and led a life full of joy and love. She was a talented artist, loved cooking, reading, playing sports and was a top student. As a lifelong Girl Scout, Gina used all of her many talents to make the world a better place.

As a Cadette Girl Scout from Troop 10581, Gina earned the Girl Scout Silver Award with her Troop. Gina was enormously proud of this accomplishment and as she began the ninth grade, she was actively exploring ideas for her future Girl Scout Gold Award.

Gina was a victim of the mass shooting at Marjory Stoneman Douglas High School in Parkland on February 14, 2018.



GIRL SCOUTS BUILDS GIRLS OF COURAGE, **CONFIDENCE AND CHARACTER, WHO MAKE** THE WORLD A BETTER PLACE.



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